

THERE'S NO PLACE LIKE HOME

Island Housing Trust 2020 Annual Report

BOARD OF DIRECTORS

Deedie Bouscaren, *President*Joanne Harris, *Vice President*Greg Dalton, *Secretary*Carole Plenty, *Treasurer*

Jason Briggs Ted Koffman
Erica Brooks Kendra Rand
Susan Covino Buell Sydney Roberts
Lydia Goetze Rockefeller
John C. Henry Peter Rogers
Sandy Johnson Christopher White

Averel Wilson

ADVISORY PARTNERS COUNCIL

Tricia Blythe Gregory Scott
Kevin Bunker Kyle Shank
John Dorrer William Weir

Eric Henry

John T. Kelly

STAFF

Marla O'Byrne, Executive Director Natalie Osborne, Programs Associate Gail La Rosa Thompson, Development and Communications Manager

CONTACT US

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Visit us on Facebook @islandhousingtrust.org

Instagram #IHT_MDI

Youtube: youtube.com/channel/ UCjH4fgcXZxq-SY7nT0b_j9g

ISLANDHOUSINGTRUST.ORG

MESSAGE FROM THE EXECUTIVE DIRECTOR AND BOARD PRESIDENT

We want to express our deep gratitude for the communities that support Mount Desert Island, and for the individuals, foundations, and businesses that support Island Housing Trust. Last year we saw firsthand how resilient MDI communities are. Groups formed on Facebook to support those hit the hardest by COVID-19. Among the most active pages helping to coordinate community support were Share Our Stimulus, We're Still Here (alerting us to the businesses that were opened), MDI Helpers: Pandemic Mutual Aid, and It Takes an Island. Food banks stepped up services and offered delivery. Teachers and schools developed remote learning techniques to keep students engaged. We are so proud of our island residents and communities and how they've adapted to the pandemic with compassion and efficiency.

We saw the year-round community hit hard by the pandemic, in an unexpected turn of events that



IHT Board President Deedie Bouscaren and IHT Executive Director Marla O'Byrne. EAGER EYE PHOTOGRAPHY

Cover: Pacino the chipmunk at home with Nina and Jonathan Gormley, MDI.

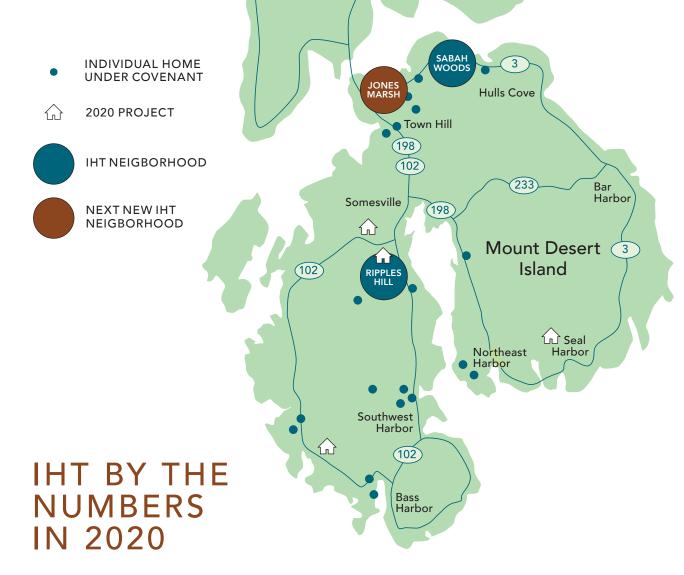
brought people to MDI to escape more densely populated areas. With a rise in both the ability and the need to work remotely, MDI was not only a safe haven from cities, it also provided abundant opportunities to be outdoors. Low mortgage rates spurred growth in real estate turnover. The traditional demand for housing on MDI, compounded by the pandemic, has led to even more critical year-round housing needs on MDI.

With the help of many supporters and friends, IHT worked with determination to meet that need. We facilitated the sale of homes under covenants, providing new year-round housing opportunities. We moved forward on the new Jones Marsh neighborhood at the head of the island. We created a virtual event to help us continue our work. And we kicked off the quiet phase of a campaign to build IHT's capacity to do even more.

This past year has emphasized how reliant we all are on our neighbors to help us through hard times. All of us on MDI are neighbors.

Working together we can support those who support us. We hope that you will join us in our efforts.

Deedie Bouscaren Board President Marla O'Byrne Executive Director



INDIVIDUALS IN OUR HOMES

Adults

Children

Housing opportunities provided*

Houses successfully resold

Houses under covenant

Individuals served*



SANDY JOHNSON joined the Island Housing board in 2020. She has been in Southwest Harbor for more than 20 years, moving here from California to run The Inn at Southwest on Main. Sandy recently retired from her position as finance director for Healthy Acadia. She currently is doing nonprofit consulting.

Sandy's daughter grew up in the Inn, and shares incredible memories of hiking and biking around Acadia with her mom. They both know MDI is a special place to grow up.

As a small business owner on MDI, Sandy saw the struggles for year-round housing for workforce families.

"In a tourist/summer resident community, workforce housing issues become very complicated and costly for year-round families. I believe IHT provides an integral solution that helps maintain a year-round population that preserves what makes MDI so very special."

^{*}Housing opportunities include 11 resales of houses under covenant, serving the members of those buyer households.



ERICA BROOKS is a realtor on MDI, and joined the board of Island Housing Trust in 2020. She is a Maine native originally from the Bangor area and now calls Bar Harbor home. She spent several years in Fort Collins, Colorado, but missed the ocean and moved back home to Maine in 2006.

Erica is active in the community, serving on the Bar Harbor Planning Board and on the boards of MDI Open Table and IHT. Since 2006, Erica has been a realtor with The Swan Agency. Her passion is helping clients find a place to call home and invest in our community. In her free time Erica loves to spend time with her nieces, and golf, hike, and bike in Acadia.

"As a realtor, I see first-hand the challenges that many working families face when trying to buy a home here. The barriers to home ownership can be overwhelming, but IHT is a trusted resource that provides options that assist buyers in the process and allow them to live affordably on MDI."



Digging test wells at Jones Marsh. IHT PHOTO

PROGRESS AT JONES MARSH

In 2018, IHT purchased 30 acres of land near the head of the island through a partnership with Maine Coast Heritage Trust. In 2020, after developing a concept for the new Jones Marsh neighborhood, we made great strides to prepare for the permitting process that will enable us to build homes.

Jones Marsh will have 10 energy-efficient homes, including two duplexes to provide a diverse price point for ownership. Working with a local modular home company, we received finalized designs for the single-family homes and duplexes. IHT's planning team flagged the eight lots and the location of the new road into the neighborhood. Late last fall, IHT contracted to dig test wells to conduct draw down tests on water availability and recharge. This work in 2020 is laying the groundwork for construction to begin by next fall.

Jones Marsh is designed to be a year-round neighborhood for homeowners who earn a median income from work on MDI.









PROPERTIES IN MOTION

ACQUISITION

13 Wildwood, Seal Harbor

In 2020, IHT partnered with the Acadia Corporation to acquire this house. David Woodside, President and CEO of Acadia Corp, noted that the home served as housing for valuable employees for many years. "The Acadia Corporation is pleased to work with IHT to offer an affordable home for an island family in Seal Harbor village," he said. IHT purchased the house to resell it, with covenants that will keep it affordable for years to come.

Sitting on a quiet, sunny corner lot in Seal Harbor Village, this house has four bedrooms, one bathroom, and a full basement. IHT staff and board members worked together to repaint and refresh the interior and spruce up the exterior.

HOAP HOME RESALES

8 Crockett Point, Tremont

These houses were originally purchased with down payment assistance through the IHT's Home Ownership Assistance Program (HOAP). The properties were successfully resold in 2020, using IHT's resale formula, which kept them affordable for the next

buyers who can now work and live on MDI.

The 1925 home in Tremont was originally purchased by IHT applicants in 2014, and the 1983 home in Mount Desert in 2016. IHT's affordability covenants stay with the properties, keeping them affordable year-round homes long into the future. IHT's HOAP program expands our ability to assist home buyers who want to live on MDI yearround, and contribute to the sustainability and resilience of their island community.

RIPPLES HILL RESALE

25 Farnhams Way, **Somesville**

This energy-efficient house is part of the clustered Ripples Hill neighborhood, centrally located off the Beech Hill Road in Somesville. Built in 2008, it was resold in 2011 and again in 2020. Each time, IHT's resale formula 12 Oak Ridge, Mount Desert kept the sale price affordable to a year-round family.

> This beautiful home now belongs to a family happy to put down roots on MDI so their daughters could grow up on this special island.

WHAT WILL BE YOUR LEGACY FOR MDI?

When you include IHT in your estate plans, you make a permanent and lasting difference for MDI's communities. By making a planned gift, you ensure IHT will support our island communities long into the future.

Members of the Covenant Society—named for the agreements that keep our homes affordable to year-round households in perpetuity—provide a timeless legacy for the future of Mount Desert Island, a place you love.

There are many ways you can provide for Island Housing Trust, now and in the future. We are happy to talk with you and your estate planner regarding your options or to provide additional information. All conversations are confidential, and gifts of all sizes are welcome.

ESTATE GIFT OPTIONS

- Include a bequest to Island Housing Trust in your will, either a specific bequest or a percentage.
- Name IHT as a beneficiary of your retirement account. As a nonprofit, IHT does not pay taxes on these gifts.
- Name IHT as a beneficiary of your life insurance.
- Leave your house or property to IHT.

Questions? Call 207-244-8011 to speak to our staff.



COOKIE AND BILL HORNER are deeply tied to Mount Desert Island. Bill was born and raised here, and returned home after finishing his medical training. Cookie is a former summer resident who made the island her full-time home 40 years ago. They have been supporters of Island Housing Trust since 2004.

Bill and Cookie have seen vast changes in MDI and have noted the change in the year-round communities across the island. They see the lack of housing that is affordable to workers on MDI as one of the most critical issues facing the island today. Bill and Cookie know that without housing for essential workers, it is difficult to build community.

"The lack of housing on MDI makes it difficult to attract and keep workers. The changes on the island force young people to move away when they can't afford to buy or build a home. We are happy to support the work of IHT as they strive to build year-round community on MDI."

COMING HOME: IHT'S Campaign for Mount Desert Island

Before the pandemic, Island Housing Trust was in the early stages of identifying approaches to build on accomplishments and increase our ability to meet MDI's need for year-round housing. A campaign was proposed for 2020 but initially postponed until we had a better understanding of the impact of COVID-19.

In the early summer of 2020, IHT undertook a feasibility study to determine if we should embark on a campaign. Working with Gary Friedmann & Associates, we interviewed more than 40 people.

The results of the feasibility study led us to conclude that it was time for this ambitious endeavor:

- raise \$3.5 million to build the Jones Marsh neighborhood at the head of the island,
- scale up the Home Ownership Assistance
 Program (HOAP) which provides down payment assistance to eligible applicants,
- and create an Opportunities Fund to enable us to move quickly when favorable opportunities arise to purchase homes or land.

Since fall 2020, IHT has been in the quiet phase of the campaign. Over \$1.23 million was raised through December 31, 2020.





CAMPAIGN LEADERSHIP AND COMMITTEE MEMBERS

Honorary Chairs

Charles Butt Robert Kogod
Ruth Colket David Rockefeller, Jr.

Campaign Committee

Deedie Bouscaren, Co-Chair Peter Rogers, Co-Chair

Jason Briggs John Henry
Michael Bucklin Leonard Leo
William Eacho Arthur Martinez
Heather Richards Kendra Rand
Evans Sydney Roberts
Lydia Goetze Rockefeller
Nancy Harris Kyle Shank

Marla O'Byrne, Executive Director

Gail La Rosa Thompson, Development and Communications Manager

THANK YOU TO OUR SUPPORTERS

Island Housing Trust is grateful for the support of the following individuals, families, foundations, businesses, and organizations in 2020.

COMMUNITY **BUILDERS** SOCIETY

\$50,000 and above

Charles Butt Ruth Colket Sally and Leonard Leo Susan and David Rockefeller, Jr.

NEIGHBORHOOD SOCIETY

\$25,000-\$49,999

Anonymous Deedie and Michael Bouscaren Lydia Goetze Nancy Harris Elizabeth and **Arthur Martinez**

ROOF RAISING SOCIETY

\$10,000-\$24,999

Kate Baxter Susan Covino Buell **Buell Family Fund** Helen (Rogie) Dickey* Lynn and Jeffrey Horowitz Arlene and Robert Kogod Meta and Benjamin Neilson Lalage and Steven Rales

PILLAR SOCIETY \$5,000-\$9,999

Anonymous David Callard and Mary Morgan Mazzie and Charlie Gogolak

*Deceased

Bonny and Peter Rogers Eleanor and John Sullivan Chris Toomev

STAIRCASE SOCIETY

Anonymous

\$2,500-\$4,999

Jason Briggs Margaret E. Burnham Charitable Trust Courtney and Guy Comer

Eleuthera and Temple Grassi

Amy and John Henry Ann Kinnev

Sydney Roberts Rockefeller

Mary Ann and Michael Siklosi

Anne Tilney

Averel and John Wilson

FIREPLACE SOCIETY

\$1,000-\$2,499

Barbara and Mark Amstutz Katherine and

Michael Bucklin

Florence V. Burden Foundation

Barbara Campbell

Greg Carter and Caroline Childress

James Clark and Susanna Porter

Andrew Cline

Sarah Creighton Donna and Bill Eacho

Jennifer Frank

Leandra and

Thomas Fremont-Smith

Rena and

Spencer Fulweiler

Denise Garone and Stuart Kogod

Neva Goodwin

Janet Hamel

Kate and Eric Henry

John W. Bristol Fund, advised by Nancy and Steve Homer

Kristin Hutchins

Lillie and Edward Johnson

Lauren Kogod and **David Smiley**

Lehman/McAllister Family Charitable Fund

Linda and Philip LeSourd Linda and

Clement McGillicuddy

Nancy Milliken Nemo Fund

Linda and Eliot Paine Malcolm Peabody

Jan and William Russell Elizabeth and Alex Salvi

Deborah and Richard Smith

Alison and Kyle Shank Mayra and

IHT board and staff meeting via Zoom.

Stephen Stroud

Juliet and Lucas Van Alen Waters Family Fund, a donor advised fund of Fidelity Charitable; recommended by William and Cathy Waters

FRONT DOOR SOCIETY

Mary Webster

\$500-\$999

Ann and Fred Benson Ellen Brawley Sonia and Morgan Churchman

Anna and Alain Creissen Mary D'Alessandro and Joanne Harris

Dubs and Robert Dickey Jeanette and Alan Feuer Wendy and Walter Foulke

Susan and

Benjamin Getchell Margaret and John Grace Shethar

Margot and **Donald Graves**

Betsey Holtzmann

Sandra and Mark Kryder



IHT Board member Ted Koffman helping ready a home for sale.

Ellen Brokaw

Burks Lapham Margaret and Edison Liu Maude and John March Lincoln Millstein Lucy Bell Sellers Holly and **Christopher Shepherd** Jane and Dennis Shubert Skip's Automotive Service Mariana and Alan Sorensen Caren Sturges

Gerard Vasisko and Margot Woolley Helen and Chad Vest Lynne Wheat Mollie and

Warwick Wheeler Svlvia Whitman

Sydney and Jonathan Winthop

WINDOW SOCIETY

Ron Beard and Sandi Read

Erica Brooks Constance Clark Anne and Greg Dalton Judith Eason Lee Fox Jane Grav Elizabeth Hewlett Sandra Johnson Nancy and William Kales Heather and John Kelly Susan and John Klein Susan Lerner and Steve Katona Pamela and Stephen Madeira Beth and David Mitchell Kaitlyn and Jonathan Mullen Victoria Murphy Louisa and William Newlin Marla O'Byrne Carole Plenty

\$250-\$499

Tricia and Michael Blythe

Patricia Roberts Edith Schafer Terri and Gregg Scott

Nancy and Daniel Poteet

Ellen Pope

YOUR GIFT CAN HAVE **EVEN GREATER IMPACT**

Sign up for monthly giving and become an **IHT Community Keeper!**

Monthly giving is a reliable and efficient way to support IHT. When you become a Community Keeper, you offer IHT steady and predictable funding throughout the year.

By spreading donations out over the year, Community Keepers often find it possible to give a little more to support the communities that we care about all year long.

How it works: Your credit card is charged each month on the date you choose. You can receive a single tax receipt for the entire previous year in January or receive monthly receipts so you can easily keep track of your donations.

Please consider become a Community Keeper and sign up online at www. islandhousingtrust.org/donation

Questions? Call 207-244-8011 to speak to our staff.

SPECIAL THANKS TO IHT'S **COMMUNITY KEEPERS**

Joanna Allen and Ted Koffman Janet Hamel Jennifer Jones **Katy Longley** Marla O'Byrne Bonnie and Peter Rogers



Dorr Mountain and Tarn. RUSSELL HOLWAY PHOTO

Donna and Morris Stroud Kathleen Vignos Folsom West Street Cafe

DOOR BELL SOCIETY

\$100-\$249

Jane Adams Maisie Adamson Joanna Allen and Ted Koffman Christie and

Stephen Anastasia Eleanor and

Schofield Andrews III

Lili Andrews and Gordon Beck

Mary and Wells Bacon

Cynthia Baker and John Zeitler

Katherine Bell William Bigelow

Florence Borda

Marquerite Bouscaren Madeleine and Robert

Braun James Bright and

Harriet Whittington Joan and

Edward Bromage Ellen and Ken Brookes Richard Bullock and

Carol Woolman

Judith Burger-Gossart

Marilyn and **Donald Chambers**

Ethel and Clarke* Coggeshall Elliot Cohen

Richard Cohen and

Pamela Hatten Francis Cole

John Collier and Susan Ferrante-Collier

Leza and James Colquhoun

Abigail Conrad

Betty and Richard Crawford

Sally Crock

Lori and David Damrosch Robert De Santis

Joyce and James Draper

Martha and Clement Dwyer

Lorraine Edwards and Richard Loutzenheiser

Josh Ehrlich and Lisa Ireland

Dianna* and Ben Emory

Douglas Foster and Meredith Randolph

Glennon and Gary Friedmann

Anne and Lance Funderburk

Lila and Luis Garcia Mark Gauthier and Arthur Keller

Peter Godfrey Laurence Goldfarb and Gerda Paumgarten Jill and Sheldon Goldthwait Alexander Y. Goriansky Karen and Ron Greenberg Leanne Greene John Gummere and Mary Reath Katharine Hardy Jean and Kim Hauritz Maggie and Ed Hays Linda Higgins Frances and Richard Hill Melissa and Scott Hirsch Nancy Ho Lindsay Hopkins-Weld Cookie and William Horner Colby Houlton Josephine and John Ingle Louise Johnston Ingrid and John Kachmar Stephen Keiser and Karen Perry Sally Kellogg

Betsy and John Kelly Katherine and **Duncan Kennedy** Mary and Julius Krevans

Hope Lapsley

Wendy and Tom Livingston Prescott Logan and **Amory Loring** Elizabeth and Jeffrey Longcope Katy Longley Lisa and Robert Loring Jacquelyn and John Lowe Lincoln Lyman Marty Lyons Binnie and Stanley* MacDonald David MacDonald and Caroline Pryor Joan Mackie Kathryn Macleod Carol and Frederick Malone Anne Mazlish Vittoria McIlhenny Erica and John Merrill III Kathleen and **Gerard Miller** Howard Monroe and Victor Stanley Janet Moore

Francis Morrissey, Jr.

Christopher Murphy

Carolyn and David Parks

Heidi and

Tasha O'Neill

Nancy Owen

Susan Parker

Sunset, Southwest Harbor, RUSSELL HOLWAY PHOTO

Lisa and Chris Parsons
Pamela Parvin
Elizabeth and
Philip Pearson
Margaret Pearson
Marnie and Asa Philips
May H. Pierce
Marsha and
Scott Planting

Sari and Herb Thomas Gail and Thomas Thompson Patricia Tierney and Heidi Welch Anna Toogood Patricia and Granville Toogood Mary Veit



Eagle Lake sunset. RUSSELL HOLWAY PHOTO

R.J. Sims Preston and Olympia Stone Sheila Pulling Sally and Leonard Randolph Henry Raup Jared Roberts Cynthia and Robert Robertson Nancy and Allen Robinson Jeannine Ross Marcia and Dewitt Sage Nancy Schafer Charles P. Schutt, Jr. Ann and Ronald Scott **Evelyn Price Scott** Charlotte and **Seth Singleton** Laura Spadone Sarah and Todd Stanley Cecily Swinburne

Mary and Jim Vekasi
Paula and Howard Vogel
Doris Walton
Deanna and Blake Whyte
Kyle Wildnauer-Haigney
John Wilmerding
Kathy and
David Woodside
Anna and Charles
Woodward
Ben Worcester III

THRESHOLD SOCIETY GIFTS UP TO \$99

Heather and Alf Anderson Lelania and Kyle Avila Virginia Barrus and Michael Chaisson Alison and Glen Beane

Doug Bird Debi and Arthur Blank Lvnne and Russell Bradford Kathy Kennedy Brown Natalie Bush Ann Caswell Lisa Horsch Clark and Bob Clark Ken Cline Judy Hazen Connerv Hornor Davis and William Haque Steven DePaul and Elizabeth Rendeiro Deborah Dewalt Candy and Jay Emlen Florence and Spencer Ervin Felicia and Robert Falt Jean and Michael Forbes Patricia and Robert Foster Jack Gibbons Nancy and Alexander Gleason Tim Glidden Elizabeth Gordon Ellen and James Grover Margot and Paul Haertel Karol and **Donald Hagberg** Ann Cox Halkett Anne Heisey Susan and **Robert Hipkens** Bruce Jacobson Jake Jacobson and Liz Laverack Nick Jenei and Jasmine Smith Jennifer Jones Helen and Philip Koch Elaine and Tad Lincoln Walter Lippincott

Ledlie Bell

Ann Luther Genevieve and Ward MacKenzie Erin and Joshua Madeira Marilyn Mays Nancy McCormick and Paul Monfredo Barbara McCrum Diana McDowell and Terry Towne Donna McFarland Sandy McFarland Mary and **Andrew McInnes** Amy Morley **Anne Napier** Anne and Carl Neilson Joelle and James Nolan Jamie O'Keefe Elizabeth and Wendell Oppewall Natalie and Tyler Osborne Judith Pott Richard Price Elizabeth and Michael Radcliffe Kendra and Tim Rand Eudora Richardson Louise Riemer Linda Robinson Alison Schafer Roberta and Alan Sprague Kristina and Richard Staron Gary Stellpflug and Terese Miller Ann Strohacker Kathryn Suminsby Mia Thompson

Margaret Vose

Anne and Hook Wheeler

ADDITIONAL SUPPORT

Amazon Smile Foundation Atwater Kent Foundation Bar Harbor Rotary Club Bar Harbor Bank & Trust Diver Ed Dive-In Theatre Falt Builders, Inc. Fisher Charitable Foundation Galyn's Galley Hattie A. and Fred C. Lynam Trust Machias Savings Bank PayPal Town of Bar Harbor Town of Mount Desert Town of Southwest Harbor Town of Tremont

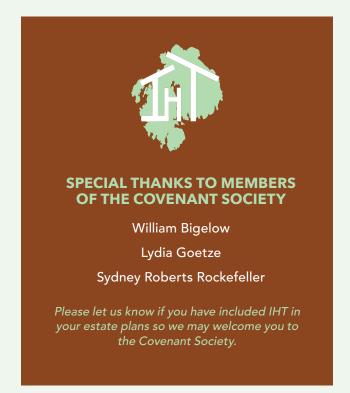
US Small Business Adminstration

GIFTS IN HONOR

Deedie Bouscaren Chris's Pond Chris's Pond and Southwest Harbor Joshua Hurst Ted Koffman Marla O'Byrne

GIFTS IN MEMORY

Margaret Delehanty Helen (Rogie) Dickey Katherine Draper Gilbert Kinney Katherine Schutt



We have made every effort to ensure the accuracy of our acknowledgments. Please report errors to Gail Thompson at 207-244-8011 or glthompson@islandhousingtrust.org. Thank you for supporting Island Housing Trust.



DAVID AND KATHY WOODSIDE are familiar faces on MDI. David is the President and CEO of the Acadia Corporation and Kathy recently retired from the Jesup Library, where she worked after a career as a special education teacher. They have a long history together in Maine, meeting in 1973 while working at the old Lobster House in Trenton, and settling in Otis in 1976. Native Mainers, they have called Bar Harbor home for many years, and are active volunteers in the community.

In 1976, David took his first job with Acadia Corp. on Cadillac Mountain, and is now in his 46th season with the company. David and Kathy are longtime supporters of Island Housing Trust, and David served on the board in the early 2000s.

"The work of IHT provides a valuable contribution to supporting affordable housing opportunities to year-round residents who serve our island communities."

WORKING TOGETHER: IHT AND PARTNERS



The Acadia Corporation has operated shops on MDI for more than 80 years, offering high quality merchandise and great customer service, highlighting all that Acadia National Park and MDI have to offer.

Island Housing Trust and the Acadia
Corporation partnered in 2020 to provide a
new year-round housing opportunity on MDI.
Acadia Corporation owns homes around the
island to provide staff housing. This past spring,
David Woodside, Acadia Corp. CEO, approached
IHT with a proposal to sell one of their seasonal
employee houses at a reduced price to a yearround household earning an average income
working on MDI. IHT purchased the house with
plans to resell it to eligible applicants, with
covenants that will keep it affordable for years
to come.

The Acadia Corporation has always believed in and supported the year-round community on MDI and believes that IHT's work provides a valuable contribution to supporting year-round housing opportunities to residents who serve our island communities.

MOUNT DESERT

_____365 ___

COMMUNITY YEAR-ROUND

Mount Desert 365 is a community-based organization dedicated to promoting long-term economic vitality of the town of Mount Desert, through expansion of sustainable year-round residential communities and economic revitalization of commercial districts.

Island Housing Trust and Mount Desert 365 share a vision for the long-term viability of communities through year-round housing opportunities. Working in partnership, the two organizations and a local family made a Northeast Harbor property available for purchase with affordability covenants.

IHT and MD365's partnership ensured the property would remain available to year-round households using a shared equity model and affordability covenants.

FINANCIAL REPORT

STATEMENT OF ACTIVITIES

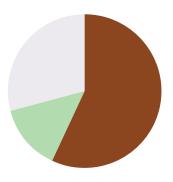
	2020	%	2019	%
SUPPORT AND REVENUE				
Contributions, grants, and other	\$ 1,226,989		\$ 426,039	
Program-related income	360		0	
Loss on property sales in support				
of workforce home buyers	0		(52,029)	
Total Support and Revenue	\$ 1,227,349		\$ 374,010	
EXPENSES				
Program Services:				
Workforce Housing Development	231,043	57%	195,157	83%
Total Program Services	231,043		195,157	
Supporting Services:				
General Administrative	56,987	14%	18,107	8%
Fundraising	117,440	29%	22,063	9%
Total Supporting Services	174,427		40,170	
Total Expenses	\$ 405,470	100%	\$ 235,327	100%
CHANGE IN NET ASSETS				
Net Assets on January 1	1,595,274		1,456,591	
Net Assets on December 31	2,417,153		1,595,274	
Total Change in Net Assets	\$ 821,879		\$ 138,683	
General Administrative Fundraising Total Supporting Services Total Expenses CHANGE IN NET ASSETS Net Assets on January 1 Net Assets on December 31	117,440 174,427 \$ 405,470 1,595,274 2,417,153	29%	22,063 40,170 \$ 235,327 1,456,591 1,595,274	99

2020 TOTAL OPERATING EXPENSES



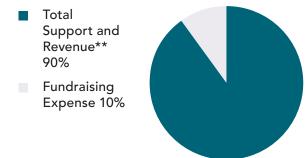


Fundraising* 29%



 ²⁰²⁰ Fundraising and Workforce Housing program expenses reflect the undertaking of a capital campaign and delayed project work related to the pandemic.

2020 FUNDRAISING AS % OF REVENUE



^{**} Does not include Program-Related Income

WAYS OF GIVING

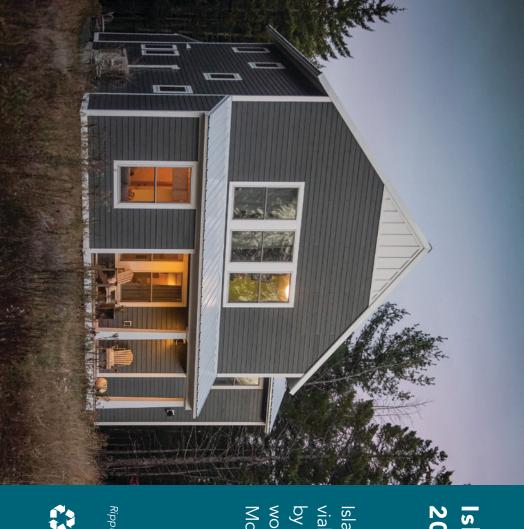
Your gift to IHT will help ensure resilient year-round communities on Mount Desert Island. You can support our work in a variety of ways:

- Send a check to IHT, PO Box 851, Mount Desert, ME 04660
- Donate online at islandhousingtrust.org
- Donate by phone at 207.244.8011
- Donate through Amazon Smile
- Become a monthly donor by joining Community Keepers
- · Give through your donor-advised fund
- Donate stock—ask us how
- Donate real estate on MDI
- Include IHT in your estate plans and join the Covenant Society

BUSINESS SUPPORT

Businesses are invited to become partners with Island Housing Trust and support our work to provide year-round housing for MDI's workers. Business partners enable IHT to continue its efforts to create viable year-round communities. IHT homeowners are nurses, teachers, ANP rangers, volunteers, artists, and students – your employees. Business support helps them build their lives on MDI and become part of the active island community.

Gifts of all sizes are welcome. Contact Gail Thompson for more information: glthompson@islandhousingtrust.org or 207-479-5501.





ISLAND HOUSING TRUST PO BOX 851
MOUNT DESERT MAINE 04660

Island Housing Trust 2020 Annual Report

Island Housing Trust promotes viable, year-round communities by advancing permanent workforce housing on Mount Desert Island, Maine.

Ripples Hill home. EAGER EYE PHOTOGRAPHY

